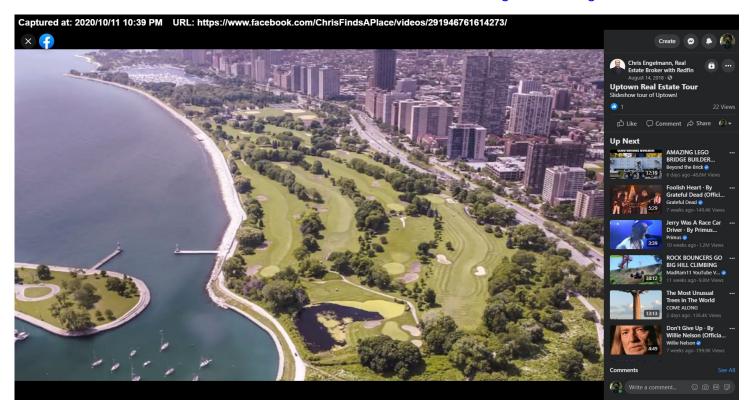
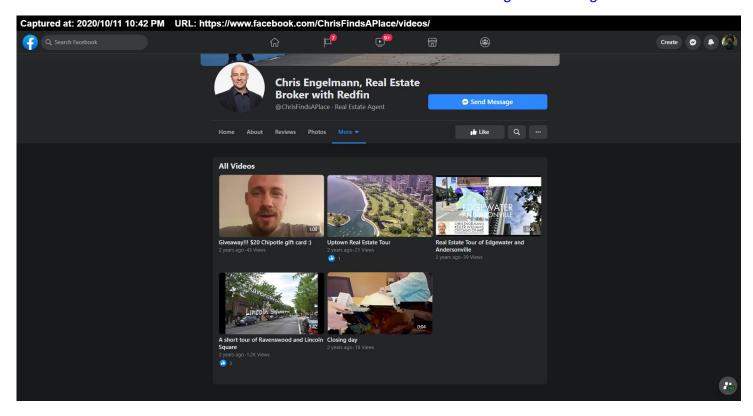
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♀ Cities

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Chris Engelmann, Real Estate Broker with Redfin



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Nearby realtors & realty services

Gonsky, Baum & Whittaker, Ltd. 112 S Sangamon, 4th Floor

Steve Otwell - Senior Agent, Redfin 112 South Sangamon, Suite 400 Easy Leasebacks 112 S Sangamon St

Stefanie Sells Chicago 112 S. Sangamon St. Suite 400

Scott Maesel Chicago Illinois Commercial Real Estate

Brittani Walker - Realtor Brittani Walker - Realisti 112 S. Sangamon St. Ste 400 Dave Sperry Mortgage

SVN Chicago Commercial

940 W Adams St Locovations Investments 3800 n. Elston

Amy Van Hook, Commercial Broker

Mille at 1000 West Monroe 1000 West Monroe

Chicago Real Estate Insider 847 W Monroe St, Ste 1A

Extra Space Storage 901 W Adams St

Tony Campise - Chicago Real Estate Broker

David Patrick Real Estate Agent

Nearby finance companies

Blueleaf Lending - Maia Lis Benson 112 S Sangamon St. Fl 2

George Kamberos - Blueleaf Lending 112 S Sangamon St, 2nd Floor

Josh Hayden - Blueleaf Lending

Betsy Lidecker 112 S Sangamon 2nd FI

Debbie Parisian NMLS # 231316 112 South Sangamon Suite 200 Fl 2

Blueleaf Lending
112 S Sangamon St

Nearby law practices

Gonsky, Baum & Whittaker, Ltd. 112 S Sangamon, 4th Floor

Sakhniuk Immigration Law 1016 W Jackson Blvd

Balkin & Mausner Injury Lawyers LLP 2001 L Street, NW, Damiette Elfenbaum Evers & Zielinska, P.C. 900 W. Jackson Blvd., Suite 3

Okabe & Haushalter - Chicago 900 W. Jackson Blvd. Suite 5V

Law Offices of Steven R. Decker 900 W Jackson Blvd, Ste 5-East

I help people find and sell places to live! Whether you looking to rent, buy, or list your place, I'd love to be of service. I focus on helping those who are looking to buy a home and also help those looking for apartments (aka anyone looking to "find a place."

Please let me know if I can be of service to you or someone you know who is looking to make a move!

Operating as usual

[07/09/20] A prime example just seen on a listing of how realtor math and square footage estimates work:

"...as well as a HUGE 110 square foot (9x9)





It might be working on a holiday weekend during a pandemic but it's still a beatiful day in a beautiful city.

[05/21/20] Yesterday an agent (to get under my skin) suggested I was not acting like a full-service broker because I didn't want to talk to him. We've done a deal in the past and there's not much accomplished by talking to him.

At the same time this same broker is literally charging his clients \$10,000 (TEN THOUSAND DOLLARS) more to sell his clients' home that my company would be if we were selling it... without any compelling advantage to do so that another agent wouldn't provide.

I think I'm playing for the good guys in this biz. 😇 🔾

That dude's putting the BROKE in broker



Real estate prices defy the crisis

https://www.chicagobusiness.com/residential real-estate/real-estate-prices-defy-crisis

chicagobusiness.com Despite what vultures may have expected, area home prices have not fallen during the crisis, and there are signs demand will keep them from falling in the foreseeable future.





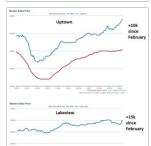
A client came to terms on a home with a tree house- does that count as a 2 for 1?







Chicago basements may not like heavy storms but backyards do! (from a vacant home a client is closing on later this week)



Home Buying Agent with Redfin

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There was supposed to be an awards ceremony last week that got cancelled, but for what it's worth I got certificate status:) Thankful for the clients, teammates, business partners, and my company that made 2019 a great year!



Judging by the amount properties I've been doing comp analysis on for clients this weekend it's possible that the COVID slowdown is starting to pass.

[05/23/19] Redfin has made some policy changes this week... we upped our commission refund and WE ARE NOW GIVING MORE MONEY BACK TO OUR BUYERS!!

I was on call with a new client the other day and telling him we provide a portion of the commission back as a policy and when I looked up the property he was looking at it was larger than I was used to! So that doesn't hurt:) You can browse propeties on Redfin.com to see what it is for each property.



Chicago, IL - Free Redfin Home Buying Class

Come join me and Tiffeny Myers at Mrs Murphy & Sons to get some home-buying education this Thursday!

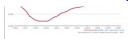
https://www.eventbrite.com/e/chicago-ilfree-redfin-home-buying-class-tickets-60497714292

eventbrite.com Home Buying Class
Thinkling about buying a home but don't
know where to start? Redfin Agents Tiffeny
Meyers and Chris Engelmann will walk you
through the home-buying process so you
know what to expect. What we'll cover: Is
buying for you? Chicago home prices,
inventory & market conditions Special pro...

watching the rain pass.

[05/02/19] Redfin's name comes from: RE-D-FIN(ing) real estate. We are quite different.





What has actually been happening to home prices so far with COVID? Data from Lakeview and Uptown are telling: the number of new listings are down with aiready low inventory which has made things competitive for buyers, and prices have actually RISEN since February. I've had at least 3 clients make above ask offers in the past couple weeks and not win the bid (with other buyers over-paying in my opinion). The pace of the sales seems to be shifting back and forth every couple weeks so far.



Some of this week's adventures in real estate:

Had closings for clients on a \$2M home yesterday (it's a nice place as you can see from the living room sized bathroom) and a \$200k condo today (also a nice place).

Ran the "wrecking ball" game at a carnival for the Boys and Girls Club in Little Village while volunteering with the Chicago Association of Realtors (it was a good time).

Taught a home-buying class at Mrs Murphy and Sons and was compensated with ribs... and now I'm hungry again.

Thankful for a job that's fun and full of many experiences.



My printer didn't work quite right this





112 S Sangamon St Ste 400 Chicago, IL 60607

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Time Has Not Been Kind To Elisabeth Shue



Lab tests suggest Israelimade face mask eliminates over 99% of coronavirus The Jerusalem Post



After Céline Dion's Weight Loss, She Revealed The True Cause Atlantic Mirror

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US mortgage rates post biggest drop in decade to 4.06 pct.

Mortgage rates are down again! Nice to see an article leading with "Purchasing a home just became a lot cheaper..."

https://www.chicagotribune.com/business/sns-bc-us--mortgage-rates-20190328-story.html

chicagotribune.com Purchasing a home just became a lot cheaper, thanks mostly to the Federal Reserve's decision to put its interest rate hikes on hold for now.

[02/22/19] When you're on a showing and the listing says in the agent notes "many homes have recording devices and you should be aware that you may be recorded..."

Sneaky sneaky 😂 😂 😂

[02/13/19] First closing with Redfin today! (and 4 more on the calendar already... 💝



Note to self: if I ever use virtual staging of furniture for a listing and use poor photos, be sure to blur the staging furniture too



It's always great to feel like you're doing your job well, but it's even better to also know you're in a solid system with a solid team.

[03/25/19] Two closings today. I feel surprisingly not tired.



Just another Chicago Saturday doing the real estate thing with Redfin :)



The view from 43 floors up.



We had ourselves a deep dish tutorial in the new homeowner's kitchen. And now I'm hungry again looking at the picture. Redfin's annual Redferno conference the latter half of this week- did not disappoint!

Fun to learn more about what's on the company's horizon, mingle with fellow "Redfinnians" from across the country, and enjoy some great entertainment in



I've Made a Switch!

This happens to be the event spurring the new picture :)

http://chrisengelmann.com//2018/12/ive-made-switch.html

bl.chrisengelmann.com The new year is set to begin with me hitting the ground in a new role as a lead agent at Redfin helping home buyers! I accepted the positi...



Chris Engelmann, Real Estate Broker with Redfin





Predictions of the 2019 national housing market from Realtor.com:

Chicago expected to have drops in both number of sales (a product of less home inventory) and a 1.9% decrease in median sales price (good for buyers, not exciting for sellers).

Mortgage rates estimated to rise to 5.5% by end of 2019.

https://www.realtor.com/research/2019national-housing-forecast/



5 Ways To Invest In Real Estate In 2018

This article also has a couple ways to invest in real estate without actually owning it, but the three most common ways of investing through ownership are:

- Buy and hold: Buying, residing in, maintaining, and selling later after values (hopefully) grow.
- 2. Renting: Buying and renting out all or part of the property to tenants.
- 3. Flipping: buying at a low value, renovating, and selling higher (not for the faint of heart as many first-timers are happy to just break even).

If you're intrigued, reach out and we can start talking numbers!

https://thecollegeinvestor.com/10414/ways-to-invest-in-real-estate/

thecollegeinvestor.com The ways to invest in real estate include buying rental property, crowd funding a property, flipping houses, renting out rooms, and REITs.



Have it give it to Lincoln Park- it has some nice scenery for walks this time of year.



Do YOU have a realtor who will help you hoist a boxspring that doesn't fit through the stairwell up the backside of the property with moving straps in his trunk?!?!

Six Things You Need To Know Before Investing With A Private Lender

I stumbled across this article while doing some google research for a client wondering about finding a private lender for a residential purchase (which is uncommon). Though the trade-offs of investing in private real estate funds is outside of the scope of my expertise as a broker, I thought it made some interesting points:

"The actual process of flipping a home takes a lot more time and expertise than people realize. And it can be risky.... Investing with a lender who funds flips instead of flipping your own project is a way to be part of the experience with a lot less time and risk."

"Investing capital with private lenders also means investing in neighborhoods. Private lenders fund renovation projects that improve property values, create jobs, boost local business income and strengthen communities across the country. Unlike investing in stocks, you can see tangible results in improved properties and neighborhoods. This is especially true if you choose to invest with a local lender."

https://www.forbes.com/sites/forbesrealestate things-you-need-to-know-before-investing-



20 Common Home 'Renovations' That Can Actually Lower The Value Of People's Houses

From personal experience with clients: 1, 3, 5, 6, and perhaps 10 depending on the situation. I can't say I've seen many remodeled kitchens or luxury bathrooms turn people away though.

http://moneyversed.com/costly-home-renovations/

moneyversed.com Initially, they don't seem like mistakes.

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Bulls legend Scottie Pippen reduces suburban mansion to \$2.25M

Home values may be on the rise throughout most of Chicagoland, but at least prices for the homes of Bulls legends are becoming more accessible.

Pippen's: \$2.25M, down from 3.1M Jordan's: \$14.86M, down from originally \$29M

https://chicago.curbed.com/2018/10/5/179413 bulls-scottie-pippen-home-for-sale

chicago.curbed.com The retired NBA player could end taking a loss on the Highland Park property.

Chicago's rental market is changing: more higher-income tenants, fewer two-flats

This article highlights some findings from a DePaul study on Chicago rental trends. It highlights increasing percentage of renters vs home owners the last decade to about 44% and that many with higher incomes are choosing to continue renting instead of buying for various reasons

The wisdom of renting vs buving takes into account factors that will be different from person to person (something cover in my buyer's seminars). That being said, if you're able to buy a 2 or a 3 flat and rent out the additional units there should be tenants out there to help you cover the mortgage! I'd be



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These Hilarious Photos Captured On The Subway Will Make Your Laugh PastPedia

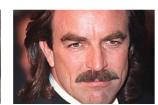


Jungle Pam's Teenage Photo Shows A Bit Too Much Yeah! Moto



This Photo Gave Us The Chills...Look Closely And You'll See It

Opulent Express



Tom Selleck's Daughter Is Probably The Prettiest Woman To Ever Exist Finance Wealth Post



Chaz Bono Is So Skinny Now And Looks Like A Model (Photos) Medical Matters

Other Real Estate Services in Chicago (show all)



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